

Book Count Issue from June-Sept, 1994

Memorandum of Communications on the Book-Count Issue

(Sent on several occasions to Henry Morris and Steve Austin. No one has commented on or challenged these details.)

21 June 1994

In the presence of the mediators, Austin asked if we could omit the errata sheet that he was to place in his book. Austin's reason was that he would publish a new edition soon with the corrections. Brown proposed that the errata sheet be omitted only if less than 1000 copies of his old book remained. Everyone agreed.

5 July

Brown wrote Austin and asked, "Please let me know how many copies of your book were printed and how many remain."

25 July

Austin's only response: "The first printing of [my book] will soon be exhausted."

1 August

Brown faxed Austin a letter and said that his statement of 25 July did not answer the question. "Please let me know how many copies of your book were printed and how many remained on June 21st." He also asked how many books were printed and how many currently remained. Brown said he would call the next day for an answer.

4 August

Austin returned Brown's call. Austin said he did not know the answers, even the number of his books that were printed. Brown asked Austin if he would ask Don Rohrer, ICR's business manager, how many books remained. Austin replied: Don doesn't know. He would have to go looking in the warehouse. Why do we need an inventory? We should be working on the content. The books were not inventoried. We are running low.

5 August

Brown wrote Austin that since ICR was not reprinting the book now, it was safe to conclude that more than 1000 books remained on 21 June. Austin was to contact Brown if that was incorrect.

22 August

Austin called Brown and said that he just counted the number of books in the warehouse. Only 750 copies remained. He could not say how many remained on 21 June, how many were printed, or when they would reprint. Brown explained why the last two questions would allow us to estimate how many books remained on 21 June.

29 August

Austin wrote, "Less than 800 copies of [his book] remain. . . . thus we need to prepare for the second printing of the book almost immediately."

6 September

Brown wrote Peter Robinson (the lead mediator), with a copy going to Austin, and discussed in detail the book-count issue. We needed to know how many books remained, not how many were in a warehouse. Many books are in packing and shipping areas. Brown explained that Don Rohrer most certainly had the answer at his fingertips.

27 September

Brown called Austin and asked if he would join Brown in a conference call to Don Rohrer and ask how many books remained. Austin was adamant, "I will not." Brown said that he would then call Don Rohrer himself. Austin said that Rohrer would tell Brown, "It's none of your business."

28 September

Brown called Don Rohrer and explained why he need to know how many copies remained. Rohrer said that **more than 1100 books remained in August**. An inventory is taken each month.

